

## **EXERGEN CORPORATION EXPANDS INTO SPAIN WITH GALMEDICA AS NEW DISTRIBUTOR**

*Galmedica will sell and support full line of non-invasive hightech thermometers for use in hospitals and healthcare institutions*

**WATERTOWN, Mass, October 25, 2020 - Exergen Corporation, a global leader in infrared temperature measurement technologies for medical applications, announced today that it has signed an agreement with Galmedica for the distribution of its full line of Temporal Artery Thermometers in Spain.**

“With a highly advanced healthcare system Spain is a very important region within Europe”, says Dr. Joaquin Azpilicueta M.D., Exergen’s Sales Director Europe and LATAM. “Galmedica is a highly trusted distributor with a long history of working very closely with many hospitals and healthcare institutions in Spain. So we feel very fortunate that we have been able to sign a sales and distribution agreement with Galmedica”.

“Galmedica is the trusted partner of many hospitals and healthcare institutions in Spain”, says Carlos Vilarchao, CEO of Galmedica in Ousense, Spain. “We have a long history of selling high quality medical products and services for mother and child care, ECG diagnosis and much more. The Temporal Artery Thermometer designed and manufactured by Exergen Corporation is a very valuable addition to our portfolio of medical products and services”.

### **Highly accurate, non-invasive**

Exergen’s Temporal Artery Thermometers are based on a very innovative infrared technology. They offer many advantages over more traditional methods of determining a patient’s body temperature:

- highly accurate temperature measurement
- fast, safe and comfortable for the patient
- quick and easy to use for doctors and nurses
- low costs, resulting in an average payback period of less than 1 year
- the Temporal Artery Thermometer is very durable and can be used without throw-away sensor caps to avoid unnecessary waste and costs; of course caps are available if required
- due to its industrial design Exergen’s Temporal Artery Thermometers are covered by a Lifetime Guarantee
- the housing of the thermometer is resistant to aggressive disinfectants
- the technology on which these thermometers are based are supported by more than 87 peer-reviewed and published clinical studies

### **Trusted partner**

“Measuring the core body temperature is a crucial first step in the treatment of a patient, especially during a pandemic. That means that doctors and nurses need a fast and very accurate thermometer”, says Dr. Frank Pompei, founder and Chief Executive Officer of Exergen Corporation. “We are very excited to be able to work with Galmedica as our new partner and distributor in Spain”.

### **Virtual classroom**

“Our Temporal Artery Thermometers are ideal for patients both young and old because they are non-invasive,” says Dr. Marybeth Pompei, Senior Vice President & Chief Clinical Scientist, Exergen Corporation.

“That means they are very comfortable while at the same time very fast and very accurate. With our virtual classroom and other training material we will be able to support our customers with very effective service and support”, adds Dr. Marybeth Pompei.

### **About Exergen**

Exergen Corporation, the leader in infrared temperature measurement technologies for industrial and medical applications, delivers non-invasive temperature meters with higher accuracy, ease of use, less process control and higher reliability than previously possible. With its award-winning arterial thermometer being backed up by over 87 clinical studies, Exergen is known in both the healthcare and consumer markets. The company was founded by Harvard researcher and at MIT educated, Dr. Francesco Pompei, who owns more than 70 patents. Exergen Corporation is headquartered in Watertown, Massachusetts, United States here the design and production of its products take place.

### *Media contact*

Ellen Minkels, Director of Global Business Development, Exergen Corporation

[eminkels@exergen.com](mailto:eminkels@exergen.com)

+31 65 322 62 85

[www.exergen.com](http://www.exergen.com)